

Conversations/Milestones







LATEST **INNOVATIONS**

2009

Rotocord, integrated in dryer power cords, combats tangles and facilitates 360-degree rotation



2010

Swiss'X Brush & Shine intros its first combined hair straightening and brushing system

2013

Touch Me staycool styling nozzle prevents overheating

2015

Smart Airflow

Technology optimizes airflow with minimal noise, while the 30-percent

lighter ENDURO

Brushless Motor boasts

superstrong power



Since 1955, Ligo Electric, parent company of Valera, evolved from Milan basement start-up to international styling-tool empire—yet remains a true family affair. -TRACY MORIN

hirty-year-old Gustavo Soresina risked everything when he started producing hairdryers and other small electrical household appliances in his townhouse basement in Milan. But with administrative support from his wife, Helga, the company soon collaborated with famous brands, and in 1978 Ligo Electric was founded, moving company headquarters to Switzerland. The couple's two sons joined the business, with Claudio handling production, R&D and IT, and Flavio overseeing marketing and business development (remarkably, Gustavo, now in his 90s, still pitches in). "Facing increasing competition in the '80s, we decided to focus on just one field: haircare appliances," recounts Flavio Soresina, Commercial Director, "In 1990, the brand Valera was built on a reputation of quality, reliability and exclusivity."

The numbers since have been staggering: Today, Valera (valera.com) is sold in 80-plus countries worldwide; in 2015, an international branch debuted in Dubai. With roughly 120 models of hairdryers and other styling appliances, the company encompasses professional products (Valera Professional), personal care (Valera Swiss Hair Specialists) and hospitality (Valera Hospitality); as the No. 1 hotel supplier, its dryers enter more than 150,000 rooms each year. "Healthy, shiny, beautiful hair, plus user safety, are Valera's core values," Flavio notes. "We believed from the beginning in the potential of Swiss-made products, so our own manufacturing has always been key, with in-house R&D and in-house design."

And Valera continues to expand; in 2010, the brand introduced hair straighteners, with more product categories in the pipeline, (Psst! Look for its newest launch, the Professional Hair Clipper,) The Valera Salon Exclusive line, unveiled in 2015 to rave reviews from salon pros, promises more dryer models and styling tools on the horizon. In fact, the Soresinas stress that strong stylist alliances have been essential to their decades-long success story. "To develop haircare appliances that meet the highest demands of stylists, we give great importance to cooperation with the industry and having top professionals give testimonials worldwide," Flavio enthuses. "They not only help to strengthen our brand's reputation; they contribute, through their feedback, to perfecting Valera products."

